

# Medium Companies of Europe 1992/93

## Volume 2

### Medium Companies of the United Kingdom

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# Contents

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## Volume 2

Introduction

Guide to the arrangement of the book

### **MEDIUM COMPANIES OF EUROPE 1992/93, VOLUME 2**

**THE UNITED KINGDOM** 1

### **INDEXES**

Alphabetical index to companies 315

Business activity index 322

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# Introduction

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## Volumes 1 & 2

**MEDIUM COMPANIES OF EUROPE 1992/93, Volume 1**, contains useful information on nearly 4500 of the most important medium-sized companies in the European Community, excluding the UK, over 1500 companies of which are covered in Volume 2. Volume 3 covers nearly 2000 of the medium-sized companies within Western Europe but outside the European Community. Altogether the three volumes of **MEDIUM COMPANIES OF EUROPE** now provide in authoritative detail, vital information on over 7900 key companies in Western Europe.

**MEDIUM COMPANIES OF EUROPE 1992/93, Volumes 1 & 2** contain many of the most significant companies in Europe. The area covered by these volumes, the European Community, represents a rich consumer market of over 320 million people. Over one third of the world's imports and exports are channelled through the EC. The Community represents the world's largest integrated market.

It is, therefore, appropriate that an authoritative reference work should exist giving details of the most important medium-sized companies in each of the twelve member states of the European Community.

The companies listed have been selected on the grounds of the size of their sales volume or balance sheet and their importance of the business environment of the country in which they are based. European subsidiaries of certain multinationals have also been included. The information published about each company is intended to provide a convenient descriptive reference in succinct form which will be useful to businessmen not only within the European Community but in many other countries as well.

**MEDIUM COMPANIES OF EUROPE 1992/93, Volumes 1 & 2** are the result of an extensive and careful research operation in each of the twelve countries. The publishers would like to express their thanks to all those firms which provided information about themselves for inclusion in this book.

The criteria for inclusion of a **MEDIUM COMPANY** in Volumes 1 to 3 is as follows: Banks with assets below £1 billion. Insurance companies with premium income below £200 million. Industrial and commercial companies with sales below £90 million.

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## Volume 3

**MEDIUM COMPANIES OF EUROPE Volume 3** is an essential companion volume to Volumes 1 & 2, and covers all significant medium-sized companies in Western Europe outside the EC.

## Guide to the arrangement of the book

This book has been arranged in order to allow the reader to find any entry rapidly and accurately.

Company entries are listed alphabetically within each country section; in addition three indexes are provided in Volumes 1 and 3 on coloured paper at the back of the book, and two indexes in the case of Volume 2.

The alphabetical index in Volume 2 lists all the major companies in the UK. In this index companies with names such as A B Smith can be found listed as A B Smith and Smith, A B.

The business activity index in all 3 volumes lists companies by their various business activities within their main country of operation. There are over 130 categories in this index and these are listed overleaf.

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**Volume 2** China, Hong Kong, Japan, Korea and Taiwan

**Volume 3** Australia and New Zealand

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This is the companion set to the **Major Companies of Europe 1992/93**, published for the first time. It provides you with over 7,000 Companies with the data presented in the same way as its companion, in three volumes - Volume 1 EEC, Volume 2 UK, Volume 3 Non-EEC.

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# Usage of the Index

This book has been arranged to allow the reader to locate the company entries in three ways.

Firstly the Contents page at the front of the book lists the countries which are covered in the book and the pages on which they can be found.

Secondly the companies are listed alphabetically within each country, allowing any particular company to be located quickly. As for many readers English may be a second or third language the alphabetic ordering used is a strict one and arranged as though the name including initials is one word.

For example:

ADE Engineering appears before Aden Engineering but after ACE Engineering

Thirdly three cross-referenced indexes are situated at the end of the book.

- An alphabetical listing of all companies included.
- An alphabetical listing of the companies included in each country section
- A business activity index of all companies subdivided into the categories listed below.

## BUSINESS ACTIVITIES INDEX

### AGRICULTURE

- 0005  Agriculture & horticulture
- 0010  Agricultural & horticultural equipment & services
- 0015  Fishing
- 0018  Forestry
- 0020  Irrigation equipment
- 0030  Livestock, animal feeds & pet foods
- 0040  Timber industries

### CHEMICALS AND ALLIED INDUSTRIES

- 0050  Fertilisers & agricultural chemicals
- 0051  Biotechnology
- 0055  Explosives
- 0060  General chemicals
- 0065  Industrial gases
- 0070  Paints, inks & dyestuffs
- 0080  Petrochemicals
- 0090  Pharmaceuticals
- 0100  Plastics & plastic products
- 0110  Soaps, detergents & other cleaning products
- 0120  Specialty chemicals

### CONSTRUCTION, BUILDING MATERIALS, PROPERTY

- 0130  Building materials & fittings
- 0140  Cement & bricks
- 0145  Ready mixed concrete
- 0150  Civil engineering & construction
- 0160  Civil engineering consultants
- 0170  Construction equipment & plant hire
- 0180  Glass
- 0190  Property, real estate

### CONSUMER GOODS

- 0200  Domestic ceramics
- 0210  Furniture & components
- 0220  Hardware
- 0230  Jewellery
- 0240  Leisure goods & giftware
- 0250  Medical supplies
- 0260  Toiletries & cosmetics

### DISTRIBUTIVE TRADES

- 0270  Non-food retailing
- 0280  Food & drink retailing
- 0290  Wholesalers
- 0300  Mail order services

### ELECTRICAL AND ELECTRONIC ENGINEERING

- 0310  Data processing equipment
- 0311  Computer software & services
- 0320  Domestic electrical appliances
- 0330  Electrical & electronic equipment
- 0335  Electrical engineering
- 0340  Electrical engineering consultants
- 0350  Electrical machinery & components
- 0355  Welding equipment & services
- 0360  Power equipment
- 0370  Telecommunications
- 0375  Defence electronics

### ENERGY

- 0380  Coal mining
- 0385  Coal products
- 0390  Fuel distribution
- 0400  Natural gas supply
- 0405  Electricity supply
- 0410  Oil & gas exploration & production
- 0420  Oil & gas services & equipment
- 0430  Oil refining
- 0440  Nuclear engineering

### FINANCIAL SERVICES AND TRADING

- 0450  Banks, finance & investment
- 0460  Insurance
- 0465  Leasing & rental services
- 0470  General trading companies & agents
- 0480  Commodity trading

### FOOD, DRINK AND TOBACCO

- 0490  Baking & flour milling
- 0500  Brewing, wines & spirits
- 0510  Cereal products
- 0520  Non-alcoholic beverages
- 0525  Coffee
- 0528  Tea
- 0530  Confectionery
- 0533  Snack products
- 0536  Soups, sauces & other relishes
- 0538  Infant & dietetic foods
- 0540  Dairy products
- 0550  Fish & fish processing
- 0560  Fruit products
- 0565  Vegetable products
- 0570  Meat & meat processing
- 0575  Frozen & ready prepared food products
- 0580  Oils & fats
- 0590  Sugar
- 0600  Tobacco

### INDUSTRIAL PLANT AND EQUIPMENT

- 0610  Chemical plant
- 0620  Food & beverage plant
- 0625  Industrial fasteners
- 0630  Industrial equipment
- 0640  Generators
- 0650  Elevators, lifting equipment & conveyors
- 0660  Machine tools
- 0670  Pollution control equipment
- 0680  Process engineering

### INSTRUMENT ENGINEERING

- 0685  Control & measuring equipment
- 0690  Medical instruments
- 0700  Optical equipment
- 0710  Photographic & copying equipment & services
- 0720  Scientific instruments
- 0730  Watches & clocks

### OTHER MANUFACTURING INDUSTRIES

- 0735  Abrasives
- 0740  Cables & wires
- 0750  Defence & armaments
- 0760  Educational equipment
- 0770  Heating, ventilation & refrigeration
- 0780  Industrial ceramics
- 0785  Insulation products
- 0790  Office equipment
- 0793  Writing equipment
- 0795  Medical & surgical equipment
- 0800  Rubber & rubber goods
- 0805  Safety equipment
- 0810  Security equipment
- 0820  Toys & games

### MECHANICAL ENGINEERING

- 0830  General mechanical engineering
- 0840  Hand tools
- 0850  Industrial engines
- 0860  Mechanical engineering consultants
- 0870  Mechanical engineering plant
- 0880  Mechanical handling equipment
- 0890  Pumps, valves & compressors
- 0900  Textile machinery

### METALS AND METAL FABRICATION

- 0910  Aluminium
- 0920  Metal forgings, castings & stampings
- 0930  Copper & copper alloys
- 0940  Iron & steel
- 0950  Metal fabrication
- 0955  Metal treatment & related services
- 0960  Non-ferrous metals
- 0970  Precious metals

### MINING AND QUARRYING

- 0980  Mining & quarrying
- 0990  Mining equipment

### PAPER, PRINTING AND PUBLISHING

- 1000  Packaging
- 1005  Paper & packaging machinery
- 1010  Paper & board
- 1020  Printing & binding
- 1025  Printing machinery & equipment
- 1030  Publishing & information services

### SERVICES

- 1032  Accountants & lawyers
- 1034  Architecture & town planning
- 1035  Educational & training services
- 1040  Advertising, public relations & market research
- 1041  Manpower services
- 1045  Management services & consultants
- 1050  Betting & gambling
- 1060  Broadcasting, films, theatre
- 1063  Commercial & industrial institutes & associations
- 1064  Government bodies
- 1065  Health care
- 1070  Hotels, restaurants & catering
- 1073  Industrial design
- 1075  Recreational services
- 1080  Laundries & dry cleaning
- 1081  Cleaning & waste disposal services
- 1083  Building maintenance & refurbishment
- 1085  Security services
- 1090  Travel & tourism
- 1095  Telecommunications services
- 1098  Postal services
- 1100  Public services
- 1102  Funeral services & related products
- 1105  Water supply & treatment services

### TEXTILES, CLOTHING, FOOTWEAR, LEATHER

- 1110  Carpets
- 1120  Clothing
- 1130  Footwear
- 1140  Furs
- 1150  Knitted goods
- 1160  Leather goods, accessories & luggage
- 1170  Man-made fibres
- 1180  Other textiles
- 1190  Spinning & weaving
- 1200  Textile finishing
- 1210  Woollen goods

### TRANSPORT EQUIPMENT AND COMPONENTS

- 1220  Aerospace equipment & components
- 1230  Motor vehicles
- 1235  Motor vehicle components
- 1240  Motorcycles & bicycles
- 1245  Mobile homes, caravans & campers
- 1250  Railroad vehicles & equipment
- 1260  Ship & boat building & marine engineering

### TRANSPORT SERVICES

- 1270  Air transport & airport services
- 1280  Freight forwarding
- 1285  Storage & warehousing
- 1290  Railway vehicles & equipment
- 1300  Road haulage
- 1310  Shipping and port services



## BUSINESS ACTIVITIES INDEX – FRENCH

### AGRICULTURE

- 0005  Agriculture et horticulture
- 0010  Matériel et services agricoles et horticoles
- 0015  Pêche
- 0018  Sylviculture
- 0020  Matériel d'irrigation
- 0030  Aliments pour bétail et animaux
- 0040  Industries du bois

### INDUSTRIES CHIMIQUES ET CONNEXES

- 0050  Engrais et produits agrochimiques
- 0051  Biotechnologie
- 0055  Explosifs
- 0060  Produits chimiques généraux
- 0065  Gaz industriels
- 0070  Peintures et vernis, encres et matières colorantes
- 0080  Produits pétrochimiques
- 0090  Produits pharmaceutiques
- 0100  Plastiques et produits plastiques
- 0110  Savons, détergents et autres produits de nettoyage
- 0120  Produits chimiques spécialisés

### CONSTRUCTION, MATERIAUX DE CONSTRUCTION, IMMOBILIER

- 0130  Matériaux et accessoires de construction
- 0140  Ciment et briques
- 0145  Béton prémélangé
- 0150  Travaux publics et construction
- 0160  Conseils en travaux publics
- 0170  Location de matériel et d'engins de construction
- 0180  Verre
- 0190  Biens, immobilier

### BIENS DE CONSOMMATION

- 0200  Céramique domestique
- 0210  Meubles et composants
- 0220  Quincaillerie
- 0230  Bijouterie
- 0240  Articles loisir et cadeaux
- 0250  Fournitures médicales
- 0260  Produits de toilette et de beauté

### DISTRIBUTION

- 0270  Commerce non alimentaire de détail
- 0280  Commerce de détail des aliments et des boissons
- 0290  Grossistes
- 0300  Ventes par correspondance

### ELECTRICITE ET ELECTRONIQUE

- 0310  Matériel informatique
- 0311  Logiciel et services d'informatique
- 0320  Appareils électro-ménagers
- 0330  Matériel électrique et électronique
- 0335  Electrotechnique
- 0340  Conseils en électricité
- 0350  Machines et composants électriques
- 0355  Matériel et services de soudure
- 0360  Matériel fonctionnant à l'électricité
- 0370  Télécommunications
- 0375  Electronique défense

### ENERGIE

- 0380  Exploitation de la houille
- 0385  Produits houilliers
- 0390  Commerce de combustibles
- 0400  Alimentation en gaz
- 0405  Alimentation en électricité
- 0410  Exploration et production de pétrole et de gaz
- 0420  Services et matériel de pétrole et de gaz
- 0430  Raffinage du pétrole
- 0440  Génie nucléaire

### SERVICES FINANCIERS ET COMMERCE

- 0450  Banques, financements et investissements
- 0460  Assurances
- 0465  Services de location et leasing

- 0470  Commerce général sociétés et agences
- 0480  Commerce des denrées

### ALIMENTATION, BOISSONS ET TABAC

- 0490  Boulangerie et meunerie
- 0500  Bières, vins et spiritueux
- 0510  Produits céréaliers
- 0520  Boissons non alcoolisées
- 0525  Café
- 0528  Thé
- 0530  Confiserie
- 0533  Snacks
- 0536  Potages, sauces et condiments
- 0538  Aliments nourrissons et diététiques
- 0540  Produits laitiers
- 0550  Poisson et transformation des produits de la pêche
- 0560  Produits à base de fruits
- 0565  Produits à base de légumes
- 0570  Viande et transformation de la viande
- 0575  Aliments prêts; congelés et surgelés
- 0580  Huiles et graisses
- 0590  Sucre
- 0600  Tabac

### INSTALLATION ET EQUIPEMENT INDUSTRIELLES

- 0610  Usines chimiques
- 0620  Usines alimentaires et de boissons
- 0625  Fermetures industrielles
- 0630  Matériel industriel
- 0640  Générateurs
- 0650  Elévateurs, matériel de levage et transporteurs
- 0660  Machine-outils
- 0670  Matériel de contrôle de la pollution
- 0680  Techniques de transformation

### INSTRUMENTS

- 0685  Equipement de contrôle et de mesure
- 0690  Instruments médicaux
- 0700  Matériel optique
- 0710  Photographie et photocopie — matériel et services
- 0720  Instruments scientifiques
- 0730  Montres et horloges

### AUTRES INDUSTRIES DE FABRICATION

- 0735  Abrasifs
- 0740  Câbles et fils
- 0750  Défense et armement
- 0760  Matériel d'enseignement
- 0770  Chauffage, ventilation et réfrigération
- 0780  Céramique industrielle
- 0785  Produits isolants
- 0790  Matériel de bureau
- 0793  Articles papeterie
- 0795  Equipements médicaux et chirurgicaux
- 0800  Caoutchouc et produits en caoutchouc
- 0805  Dispositifs de sécurité
- 0810  Matériel de sécurité
- 0820  Jouets et jeux

### MECANIQUE

- 0830  Mécanique générale
- 0840  Outils manuels
- 0850  Moteurs industriels
- 0860  Conseils en mécanique
- 0870  Engins mécaniques
- 0880  Matériel de manutention mécanique
- 0890  Pompes, soupapes et compresseurs
- 0900  Machines textiles

### METAUX ET FABRICATION DES METAUX

- 0910  Aluminium
- 0920  Moulages, pièces forgées et bocardages métalliques
- 0930  Cuivre et alliages de cuivre
- 0940  Fer et acier
- 0950  Fabrication des métaux

- 0955  Traitement des métaux et services connexes

- 0960  Métaux non ferreux
- 0970  Métaux précieux

### EXPLOITATION DES MINES ET DES CARRIERES

- 0980  Exploitations des mines et des carrières
- 0990  Matériel d'exploitation minière

### PAPETERIE, IMPRIMERIE ET EDITION

- 1000  Emballage
- 1005  Machines papier et emballage
- 1010  Papier et carton
- 1020  Impression et reliure
- 1025  Machines et équipements d'imprimerie
- 1030  Edition et services d'informations

### SERVICES

- 1032  Comptables et hommes de loi
- 1034  Architecture et urbanisme
- 1035  Education et formation professionnelle
- 1040  Publicité, relations publiques et étude de marché
- 1041  Services d'emploi
- 1045  Services gestion et conseils
- 1050  Paris et jeux de hasard
- 1060  Radiofusion, cinéma, théâtre
- 1063  Associations et instituts commerciaux et industriels
- 1064  Organisations gouvernementales
- 1065  Articles et services santé
- 1070  Hôtels, bars et restaurants
- 1073  Conception industrielle
- 1075  Services de loisirs
- 1080  Blanchisseries et nettoyage à sec
- 1081  Services de nettoyage et d'enlèvement de déchets
- 1083  Entretien et rénovation des bâtiments
- 1085  Services de sécurité
- 1090  Voyages et tourisme
- 1095  Services de télécommunications
- 1098  Services postaux
- 1100  Services publics
- 1102  Pompes funèbres et articles associés
- 1105  Distribution et traitement des eaux

### TEXTILES, VETEMENTS, CHAUSSURES, CUIR

- 1110  Tapis
- 1120  Vêtements
- 1130  Chaussures
- 1140  Fourrures
- 1150  Articles tricotés
- 1160  Articles en cuir, accessoires et bagages
- 1170  Fibres synthétiques
- 1180  Autres textiles
- 1190  Filature et tissage
- 1200  Finition textile
- 1210  Articles en laine

### MATERIEL DE TRANSPORT ET COMPOSANTS

- 1220  Matériel et composant aérospatiaux
- 1230  Automobiles
- 1235  Pièces de véhicules automobiles
- 1240  Motocyclettes et bicyclettes
- 1245  Caravanes et autocaravanes
- 1250  Véhicules et matériel de chemin de fer
- 1260  Construction et mécanique navale

### SERVICES DE TRANSPORT

- 1270  Transport aérien et services d'aéroport
- 1280  Frêtiers — expéditeurs
- 1285  Entreposage/stockage
- 1290  Transport en commun (train et autobus)
- 1300  Transport de marchandises
- 1310  Messageries maritimes et services portuaires

## BUSINESS ACTIVITIES INDEX – GERMAN

### LANDWIRTSCHAFT

- 0005  Landwirtschaft und Gartenbau
- 0010  Landwirtschaftliche und gartenbauliche Geräte und Dienstleistungen
- 0015  Fischerei
- 0018  Forstwirtschaft
- 0020  Bewässerungsanlagen
- 0030  Viehbestand, Tier und Häustierfutter
- 0040  Holzindustrie

### CHEMISCHE UND VERWANDTE INDUSTRIEN

- 0050  Düngemittel und landwirtschaftliche Chemikalien
- 0051  Biotechnologie
- 0055  Sprengstoffe
- 0060  Allgemeine Chemiestoffe
- 0065  Industriegase
- 0070  Anstrichfarben, Tinten und Farbstoffe
- 0080  Petrochemiestoffe
- 0090  Pharmazeutische Präparate
- 0100  Kunststoffe und Kunststoffprodukte
- 0110  Seifen, Waschmittel und andere Reinigungsmittel
- 0120  Spezialchemiestoffe

### BAU, BAUMATERIALIEN, GRUNDSTÜCKE

- 0130  Bauwerkstoffe und Armaturen
- 0140  Zement und Ziegel
- 0145  Fertigbeton
- 0150  Bauingenieurwesen und Konstruktion
- 0160  Beratungsfirmen für das Bauwesen
- 0170  Bauausrüstungen und Anlagenmiete
- 0180  Glas
- 0190  Grundstücke, Liegenschaften

### VERBRAUCHSGÜTER

- 0200  Haushaltkeramik
- 0210  Möbel und Bauteile
- 0220  Eisenwaren
- 0230  Schmuck
- 0240  Freizeit- und Geschenkartikel
- 0250  Sanitärwaren
- 0260  Toilettenartikel und Kosmetika

### ABSATZWIRTSCHAFT

- 0270  Wareneinzelhandel außer Nahrungsmitteln
- 0280  Einzelhandel, Nahrungsmittel und Getränke
- 0290  Grossisten
- 0300  Versandhaus

### ELEKTROTECHNIK UND ELEKTRONIK

- 0310  Datenverarbeitungsanlagen
- 0311  Computersoftware und -dienste
- 0320  Haushalt-Elektrogeräte
- 0330  Elektrische und elektronische Ausrüstungen
- 0335  Elektronik
- 0340  Beratungsfirmen für Elektrotechnik
- 0350  Elektromaschinen und -bauteile
- 0355  Schweißausrüstungen und Dienstleistungen
- 0360  Kraftmaschinen
- 0370  Fernmeldeanlagen
- 0375  Abwehrelektronik

### ENERGIE

- 0380  Kohlenbergbau
- 0385  Kohleprodukte
- 0390  Kraftstoffverteilung
- 0400  Gasversorgung
- 0405  Stromversorgung
- 0410  Öl- und Gaserforschung und Produkte
- 0420  Öl- und Gasversorgung und Ausrüstung
- 0430  Ölraffinerie
- 0440  Kerntechnik

### FINANZIELLE HILFSLEISTUNGEN UND HANDEL

- 0450  Banken, Finanz und Investition

- 0460  Versicherung
- 0465  Leasing- und Verleihdienste
- 0470  Allgemeinhandelsfirmen und -vertretungen
- 0480  Warenhandel

### SPEISEN, GETRÄNKE UND TABAK

- 0490  Backen und Getreidemahlen
- 0500  Brauen, Weine und Spirituosen
- 0510  Getreideprodukte
- 0520  Alkoholfreie Getränke
- 0525  Kaffee
- 0528  Tee
- 0530  Süßwaren
- 0533  Imbißprodukte
- 0536  Suppen, Saucen und andere Beilagen
- 0538  Kinder- und Diabetikernahrung
- 0540  Molkereiprodukte
- 0550  Fisch und Fischverarbeitung
- 0560  Fruchtprodukte
- 0565  Gemüseprodukte
- 0570  Fleisch und Fleischverarbeitung
- 0575  Tiefkühl- und Fertiglernsmittel
- 0580  Öle und Fette
- 0590  Zucker
- 0600  Tabak

### INDUSTRIEANLAGEN UND AUSRÜSTUNG

- 0610  Chemieanlagen
- 0620  Speise- und Getränkeanlagen
- 0625  Industrielle Verschlüsse und Hefter
- 0630  Industrieanrüstungen
- 0640  Generatoren
- 0650  Senkrechtförderer, Hubvorrichtungen Fördermittel
- 0660  Werkzeugmaschinen
- 0670  Umweltverschmutzungs-Regelrichtungen
- 0680  Verfahrenstechnik

### GERÄTBAU

- 0685  Kontroll- und Messgeräte
- 0690  Medizinische Geräte
- 0700  Optikeinrichtungen
- 0710  Photographie- und Kopierausrüstungen und Dienstleistungen
- 0720  Wissenschaftliche Geräte
- 0730  Armbanduhren und Uhren

### ANDERE FERTIGUNGSINDUSTRIEN

- 0735  Schleifmittel, Strahlmittel
- 0740  Kabel und Drähte
- 0750  Verteidigung und Bewaffung
- 0760  Erzieherische Einrichtungen
- 0770  Heiz-, Belüftungs- und Kühltechnik
- 0780  Industriekeramik
- 0785  Isolierprodukte
- 0790  Büroeinrichtungen
- 0793  Schreibartikel
- 0795  Medizinische und chirurgische Geräte
- 0800  Gummi und Gummiwaren
- 0805  Sicherheits- und Schutzausrüstung
- 0810  Sicherheitseinrichtungen
- 0820  Spielzeuge und Spiele

### MASCHINENBAU

- 0830  Allgemeiner Maschinenbau
- 0840  Handwerkzeuge
- 0850  Industriemotoren
- 0860  Maschinenbauberater
- 0870  Maschinenbauanlagen
- 0880  Mechanische Transporteinrichtungen
- 0890  Pumpen, Ventile und Verdichter
- 0900  Textilmaschinen

### METALL UND METALLVERARBEITUNG

- 0910  Aluminium
- 0920  Metallgußteile, Metallene Schmied- und Stanzstücke
- 0930  Kupfer und Kupferlegierungen

- 0940  Eisen und Stahl
- 0950  Metallverarbeitung
- 0955  Metallbehandlung und verwandte Dienstleistungen
- 0960  Nichteisenmetalle
- 0970  Edelmetalle

### BERGBAU UND STEINBRÜCHE

- 0980  Bergbau und Steinbrüche
- 0990  Bergbauausrüstungen

### PAPIER, DRUCKEN UND VERLEGEN

- 1000  Verpackung
- 1005  Papier- und Verpackungsmaschinen
- 1010  Papier und Pappe
- 1020  Drucken und Einbinden
- 1025  Druckmaschinen und -ausrüstung
- 1030  Verlags- und Informationsdienste

### Dienstleistungen

- 1032  Wirtschaftsprüfer, Bilanzbuchhalter und Rechtsanwälte
- 1034  Architektur und Stadtplanung
- 1035  Ausbildungs- und Schulungsdienste
- 1040  Werbung Öffentlichkeitsarbeit und Marktforschung
- 1041  Personaldienste
- 1045  Management-Dienste und Betriebsberatung
- 1050  Wetten und Glücksspiele
- 1060  Radio, Film, Theater
- 1063  Institute und Verbände der Wirtschaft und Industrie

- 1064  Behörden
- 1065  Gesundheitspflege
- 1070  Hotels, Bars und gastronomische Dienste
- 1073  Industrie-Design
- 1075  Freizeit- Dienste
- 1080  Wäschereien und chemische Reinigungen
- 1081  Reinigung und Müllsammlung
- 1083  Gebäudeunterhaltung und Renovation
- 1085  Sicherheits-Dienste
- 1090  Reisen und Touristik
- 1095  Fernmeldewesen
- 1098  Postwesen
- 1100  Gemeinnützige Dienstleistungen
- 1102  Bestattungsdienste und verwandte Einrichtungen
- 1105  Wasserversorgung und Aufbereitungsdienste

### TEXTILIEN, KLEIDUNG, FUSSBEKLEIDUNG, LEDER

- 1110  Teppiche
- 1120  Kleidung
- 1130  Fußbekleidung
- 1140  Pelze
- 1150  Strickwaren
- 1160  Lederwaren, Zubehör und Gepäck
- 1170  Chemiefasern
- 1180  Andere Textilien
- 1190  Spinnerei und Weberei
- 1200  Textilveredlung
- 1210  Wollwaren

### TRANSPORTANLAGEN UND BAUTEILE

- 1220  Luftfahrtanlagen und Bauteile
- 1230  Kraftfahrzeuge
- 1235  Kraftfahrzeug-Bauteile
- 1240  Motorräder und Fahrräder
- 1245  Transportfähige Häuser, Wohnwagen und Camper
- 1250  Eisenbahnfahrzeuge und Einrichtungen
- 1260  Schiff- und Bootsbau sowie Schiffsmaschinenbau

### TRANSPORTDIENSTE

- 1270  Luftverkehr und Flughafendienste
- 1280  Frachtexpedition
- 1285  Vorrat und Lagerung
- 1290  Eisenbahn- und Autobusverkehr
- 1300  Güterkraftverkehr
- 1310  Reederei- und Hafendienstleistungen

## BUSINESS ACTIVITIES INDEX – ITALIAN

### AGRICOLTURA

- 0005  Agricoltura e orticoltura
- 0010  Attrezzi e servizi agricoli e ortofrutticoli
- 0015  Pesca
- 0018  Foresteria
- 0020  Impianti per irrigazione
- 0030  Bestiame, mangimi animali e cibi per animali domestici
- 0040  Industrie del legno

### PRODOTTI CHIMICI E INDUSTRIE AFFINI

- 0050  Fertilizzanti e agrochimici
- 0051  Biotecnologia
- 0055  Esplosivi
- 0060  Prodotti chimici generali
- 0065  Gas industriali
- 0070  Pitture e vernici, inchiostri e coloranti
- 0080  Prodotti petrolchimici
- 0090  Prodotti farmaceutici
- 0100  Materie plastiche e prodotti in plastica
- 0110  Saponi, detersivi ed altri prodotti per la pulizia
- 0120  Specialità chimiche

### EDILIZIA, MATERIALI COSTRUZIONE, IMMOBILI

- 0130  Materiali da costruzione e infissi
- 0140  Cemento e mattoni
- 0145  Cemento premiscelato
- 0150  Ingegneria civile ed edilizia
- 0160  Consulenti di ingegneria civile
- 0170  Apparecchiature edili e noleggio di impianti
- 0180  Vetri
- 0190  Beni mobili e immobili

### BENI DI CONSUMO

- 0200  Ceramiche per uso domestico
- 0210  Mobili e componenti
- 0220  Ferramenta
- 0230  Gioielli
- 0240  Articoli per le ore libere e regala
- 0250  Forniture sanitarie
- 0260  Articoli da toilette cosmetici

### COMMERCIO DI DISTRIBUZIONE

- 0270  Vendita al dettaglio non-alimentare
- 0280  Vendita al dettaglio di alimentari e bevande
- 0290  Grossisti
- 0300  Ordinazione per corrispondenza

### INGEGNERIA ELETTRICA ED ELETTRONICA

- 0310  Apparecchiature per elaborazione dati
- 0311  Servizi e software per computer
- 0320  Apparecchi elettrici per la casa
- 0330  Apparecchiature elettriche ed elettroniche
- 0335  Elettrotecnica
- 0340  Consulenti in ingegneria elettrica
- 0350  Macchine elettriche e componenti
- 0355  Attrezzatura e servizi di saldatura
- 0360  Apparecchiature motrici
- 0370  Telecomunicazioni
- 0375  Elettronica per la difesa

### ENERGIA

- 0380  Estrazione del carbone
- 0385  Prodotti del carbone
- 0390  Distribuzione combustibili
- 0400  Alimentazione gas
- 0405  Alimentazione elettrica
- 0410  Esplorazione e produzione di petrolio e gas
- 0420  Servizi ed apparecchiature petrolifere e del gas
- 0430  Raffinerie di petrolio
- 0440  Ingegneria nucleare

### SERVIZI FINANZIARI E COMMERCIALI

- 0450  Banche, finanza ed investimenti

- 0460  Assicurazioni
- 0465  Servizi di leasing e noleggio
- 0470  Commercio generale società e agenzie
- 0480  Derrate commerciali

### ALIMENTI, BEVANDE, TABACCHI

- 0490  Cottura al forno e mulini del grano
- 0500  Birra, vini e alcolici
- 0510  Prodotti cereali
- 0520  Bevande analcoliche
- 0525  Caffè
- 0528  Tè
- 0530  Dolciumi
- 0533  Prodotti per spuntini
- 0536  Zuppe, salse e condimenti
- 0538  Alimentari per neonati e dietetici
- 0540  Latticini
- 0550  Pesce e lavorazione del pesce
- 0560  Prodotti agrumi
- 0565  Prodotti verdure
- 0570  Carne e lavorazione della carne
- 0575  Alimentari congelati, surgelati e per consumo immediato
- 0580  Oli e grassi
- 0590  Zucchero
- 0600  Tabacchi

### IMPIANTI INDUSTRIALI ED ATTREZZATURE

- 0610  Impianti chimici
- 0620  Fabbriche alimentari e bevande
- 0625  Dispositivi di legame industriali
- 0630  Apparecchiature industriali
- 0640  Gruppi elettrogeni
- 0650  Elevatori impianti di sollevamento e trasportatori
- 0660  Macchine utensili
- 0670  Impianti anti-inquinamento
- 0680  Tecniche di lavorazione

### STRUMENTI TECNICI

- 0685  Attrezzature di controllo e misurazione
- 0690  Strumenti medici
- 0700  Apparecchiature ottiche
- 0710  Articoli e servizi fotografici e di copiatura
- 0720  Strumenti scientifici
- 0730  Orologeria

### ALTRE INDUSTRIE MANIFATTURIERE

- 0735  Abrasivi
- 0740  Cavi e fili
- 0750  Difesa e armamenti
- 0760  Apparecchiature didattiche
- 0770  Riscaldamento, ventilazione e refrigerazione

- 0780  Ceramiche industriali
- 0785  Prodotti isolanti
- 0790  Apparecchiature per ufficio
- 0793  Articoli da scrittura
- 0795  Attrezzatura medica e chirurgica
- 0800  Gomma e articoli in gomma
- 0805  Attrezzature di sicurezza
- 0810  Impianti di sicurezza
- 0820  Giocattoli e passatempi

### INGEGNERIA MECCANICA

- 0830  Ingegneria meccanica generale
- 0840  Attrezzi a mano
- 0850  Motori industriali
- 0860  Consulenti di ingegneria meccanica
- 0870  Impianti di ingegneria meccanica
- 0880  Impianti di movimentazione meccanica
- 0890  Pompe, valvole e compressori
- 0900  Macchine tessili

### METALLI E LAVORAZIONE DEI METALLI

- 0910  Alluminio
- 0920  Fucinati, getti e stampi metallici
- 0930  Rame e leghe di rame
- 0940  Ferro e acciaio

- 0950  Lavorazione dei metalli
- 0955  Trattamento metalli e servizi affini
- 0960  Metalli non-ferrosi
- 0970  Metalli preziosi

### MINIERE E CAVE

- 0980  Miniere e cave
- 0990  Impianti per l'estrazione dei minerali

### CARTA, STAMPA E PUBBLICAZIONI

- 1000  Imballaggi
- 1005  Macchinario per la carta e l'imballaggio
- 1010  Carta e cartone
- 1020  Stampa e rilegature
- 1025  Macchine e attrezzatura da stampa
- 1030  Servizi editoriali e di informazione

### SERVIZI

- 1032  Commercialisti e avvocati
- 1034  Architettura e piani regolatori
- 1035  Servizi d'istruzione e formazione professionale
- 1040  Pubblicità, pubbliche relazioni e ricerche di mercato
- 1041  Servizi di mano d'opera
- 1045  Servizi di gestione e consulenza
- 1050  Scommesse e giochi d'azzardo
- 1060  Radio, cinema, teatro
- 1063  Istituti e associazioni commerciali e industriali
- 1064  Enti governativi
- 1065  Cure sanitarie
- 1070  Hotel, bar e ristoranti
- 1073  Design industriale
- 1075  Servizi ricreativi
- 1080  Lavasecco e lavanderie
- 1081  Servizi igienicosanitari e smaltimento rifiuti

- 1083  Manutenzione e ammodernamento edifici

- 1085  Servizi di sicurezza
- 1090  Viaggi e turismo
- 1095  Servizi telecomunicazione
- 1098  Servizi postali
- 1100  Servizi pubblici
- 1102  Servizi funerari e prodotti associati
- 1105  Servizi di erogazione e trattamento acqua

### TESSUTI, ABBIGLIAMENTO, CALZATURE, PELLAMI

- 1110  Tappeti
- 1120  Abbigliamento
- 1130  Calzature
- 1140  Pellicceria
- 1150  Maglieria
- 1160  Articoli in pelle, accessori e bagagli
- 1170  Fibre artificiali
- 1180  Altri tessuti
- 1190  Filatura e tessitura
- 1200  Finissaggio tessile
- 1210  Articoli in lana

### APPARECCHIATURE DI TRASPORTI E COMPONENTI

- 1220  Apparecchiature aerospaziali e componenti
- 1230  Automobili
- 1235  Componenti per automobili
- 1240  Motociclette e biciclette
- 1245  Case mobili, roulotte e campers
- 1250  Veicoli ferroviari e apparecchiature
- 1260  Costruzioni navali e ingegneria navale

### TRASPORTI

- 1270  Trasporti aerei e servizi aeroportuali
- 1280  Spedizione merci
- 1285  Stoccaggio e immagazzinaggio
- 1290  Servizi ferroviari e di autobus
- 1300  Trasporti su strada
- 1310  Servizi di spedizione e portuali

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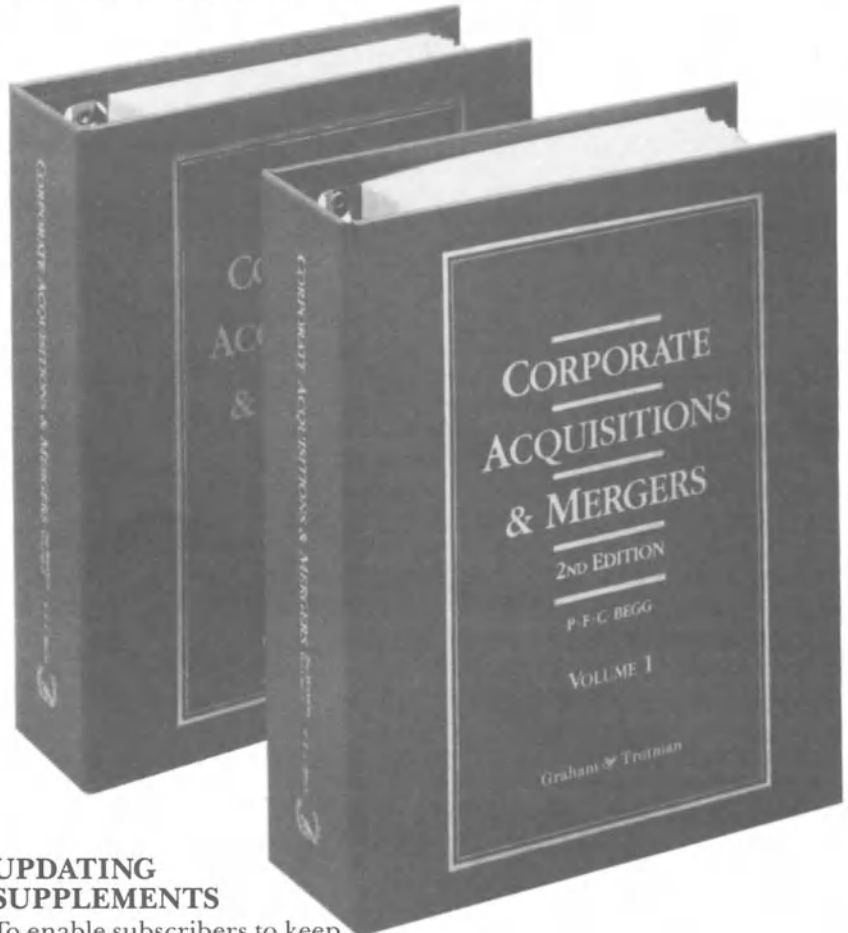
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# Medium Companies of the UNITED KINGDOM

## A & C BLACK PLC

See BLACK, A & C, PLC

## A & J MUCKLOW GROUP PLC

See MUCKLOW, A & J, GROUP PLC

## A B CALLER & SONS LTD

See CALLER, A B, & SONS LTD

## A BECKMAN PLC

See BECKMAN, A, PLC

## A COHEN & CO PLC

See COHEN, A, & CO PLC

## A F BUDGE (BUILDING) LTD

See BUDGE, A F, (BUILDING) LTD

## A F BULGIN & CO PLC

See BULGIN, A F, & CO PLC

## A G BARR PLC

See BARR, A G, PLC

## A H BALL GROUP PLC

See BALL, A H, GROUP PLC

## A H MARKS & COMPANY LTD

See MARKS, A H, & COMPANY LTD

## A R DENNIS PLC

See DENNIS, A R, PLC

## ABACA GROUP PLC (FORMERLY ZURICH GROUP PLC)

10 Bloomsbury Street, London WC1B 3RX

Tel: 071-631 0180

Telefax: 071-436 0508

Chairman: M D Dee

Directors: D G Innes (Managing Director), G T W Horton

Senior Executives: A S Irving (Company Secretary)

PRINCIPAL ACTIVITIES: Construction and property development

Principal Bankers: National Westminster Bank PLC

Auditors: Kingston Smith

Financial Information:

	31.1.90	31.1.91
	£'000	£'000
Sales turnover	41,018	32,734
(Loss) before tax	(9,338)	(4,666)
(Loss) after tax	(8,314)	(4,666)
(Loss) per share	(8.50p)	(4.80p)
Share capital	4,908	4,908
Shareholders funds	3,624	406

Principal Shareholders: Duntree Holdings Ltd

No of Employees: 140

## ABB POWER LTD

Darby House, Lawn Central, Telford TF3 4JB

Tel: 0952 502000

Telex: 35284

Telefax: 0952 502777

Directors: C J Pennington (Power Managing Director), E Drewery, Dr B Romacker

Senior Executives: W E Hemmings (Company Secretary)

PRINCIPAL ACTIVITIES: Production of broadcasting and TV transmitters, gas turbochargers; electronic components; switchgear; nuclear power and thermal power stations

Parent Company: ABB Asea Brown Boveri Ltd, Switzerland

Principal Bankers: National Westminster Bank PLC

Financial Information:

	1989
	£'000
Sales turnover	51,420
Profit before tax	2,900
Share capital	1,200

No of Employees: 300

## ABB VETCO GRAY UK LTD

Bridge of Don Industrial Estate, Broadfold Road, Aberdeen AB2 8EY

Tel: 0224 852000

Telex: 73360; 739274

Telefax: 0224 820078

Directors: T Chastain (Managing Director), I Campbell (Finance), J Carmichael (Commercial), J Tidwell (USA)

PRINCIPAL ACTIVITIES: Production of offshore and onshore drilling and completion equipment and related services

Parent Company: ABB Vetco Gray Inc, USA

Subsidiary Companies: ABB Vetco Gray Italia SRL

Principal Bankers: National Westminster Bank plc

Auditors: Price Waterhouse

Financial Information:

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	74,228	88,731
Profit (loss) before tax	(2,524)	471
Profit (loss) after tax	(2,583)	366
Retained profit (loss)	(2,583)	366
Share capital	33,264	33,264
Shareholders funds	18,755	19,121

No of Employees: 900

## ABBEY PANELS INVESTMENTS PLC

Bodmin Road, Wyken, Coventry CV2 5EA

Tel: 0203 616146

Telefax: 0203 622211

Chairman: A E Loades

Directors: R W Loades (Managing Director)

Senior Executives: John Carolan, Myles Breen, Dennis Meredith

PRINCIPAL ACTIVITIES: Manufacture of components for the defence, motor and aerospace industries; prototype and development cars for Europe, USA, Middle and Far East

Subsidiary Companies: Descartes Design Ltd

Principal Bankers: Lloyds Bank PLC

Auditors: Kitson Impy

Financial Information:

	30.9.90	30.9.91
	£'000	£'000
Sales turnover	18,100	18,200
Profit (loss) before tax	1,500	(230)
Dividend per share	3.50p	3.50p
Earnings (loss) per share	38.40p	(10.90p)

No of Employees: 469

## ABBEY PLC

Abbey House, 2 Southgate Road, Potters Bar, Herts EN6 5DU

Tel: 0707 51266

Telex: 27277

Telefax: 0707 48920

Chairman: Charles Gallagher. Deputy Chairman: Charles H Gallagher (and Chief Executive)

Directors: Patrick Brosnan (Financial Director), Dennis A Jackson, Peter B Meyer (Non-Executive), Joseph C Davey

# UNITED KINGDOM

(Non-Executive), Desmond F Gallen, Philip W Darwin (Non-Executive)

**PRINCIPAL ACTIVITIES:** Building and property development; plant hire and rental

**Trade Names:** Abbey New Homes; M&J Hire Centres; Term Space; Term Span

**Subsidiary Companies:** (100% owned): EIRE: Abbey Holdings Ltd; Dwale Ltd; Spillingdale Ltd; Triplefame Ltd; Flamstead Ltd; Kingscroft Developments Ltd. UK: Abbey Developments Ltd; Abbey Investments Ltd; Abbey Properties Ltd; M&J Engineers Ltd; Term Rentals Ltd

**Principal Bankers:** Allied Irish Banks PLC; Barclays Bank PLC

**Auditors:** Ernst & Young

**Financial Information:**

	30.4.90*	30.4.91*
	IR£'000	IR£'000
Sales turnover	66,164	58,946
Profit (loss) before tax	(15,482)	354
Profit (loss) after tax	(10,899)	235
Retained profit (loss)	(10,899)	235
Earnings (loss) per share	(28.14p)	0.61p
Share capital	9,683	9,683
Shareholders funds	42,454	45,683

\*The company is registered in Eire and is quoted on the Dublin and London Stock Exchanges. However the company has its principal place of business in the UK

**Principal Shareholders:** Gallagher Holdings Ltd (26.2%); Irish Life Assurance plc (10%-15%); Standard Life Assurance Company (5%-10%); Clerical Medical and General Life Assurance Society (4%); The Norwich Union Life Insurance Company (3%-5%)

**No of Employees:** 407

## ABBEYCREST PLC

Abbeycrest House, 11-15 Wilmington Grove, Leeds LS7 2BQ

**Tel:** 0532 453804

**Telex:** 55469 Acrest G

**Telefax:** 0532 467386

**Chairman:** M N Lever (and Joint Managing Director)

**Directors:** A P Rosenberg, P Stevenson (Joint Managing Director), J T Sutcliffe (Finance Director), J R Featherstone (Non-Executive), C J Dear

**PRINCIPAL ACTIVITIES:** Manufacture and sale of jewellery

**Subsidiary Companies:** (100% owned unless stated):

Jewellery Incentives Ltd; Abbeycrest Manufacturing Ltd; Gallery Jewellers Ltd; Abbeycrest Jewellers Ltd; Erics Jewellers Ltd

**Principal Bankers:** Barclays Bank PLC

**Auditors:** Arthur Andersen & Co

**Financial Information:**

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	59,187	60,171
Profit before tax	6,847	4,309
Profit after tax	4,378	2,786
Retained profit	3,751	2,104
Dividend	627	682
Dividend per share	3.60p	3.60p
Earnings per share	19.00p	11.80p
Share capital	2,306	2,312
Shareholders funds	13,882	16,016

**No of Employees:** 405

## ABERDEEN STEAK HOUSES GROUP PLC

124-126 Brompton Rd, London SW3 1JD

**Tel:** 071-589 0782

**Chairman:** A Salih (also Managing Director)

**Directors:** E Salih, P Marsh (Non-Executive), R E F Salmon (Non-Executive)

**Senior Executives:** D G Laughton (Company Secretary)

**PRINCIPAL ACTIVITIES:** Restaurant operations

**Trade Names:** Aberdeen Steak Houses, Angus Steak Houses, Highland Steak Houses, Maxines des Champs Elysées, American Burger

**Principal Bankers:** Barclays Bank PLC

**Auditors:** Touche Ross & Co

**Financial Information:**

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	14,945	15,968
Profit (loss) before tax	166	(3,271)
(Loss) after tax	(124)	(2,817)
Retained (loss)	(214)	(2,817)
Dividend	90	-
Dividend per share	0.75p	-
(Loss) per share	(1.00p)	(23.50p)
Share capital	600	600
Shareholders funds	3,788	971

**No of Employees:** 312

## ABERFOYLE HOLDINGS PLC

St Luke's House, 19 The Green, Richmond, Surrey TW9 1PX

**Tel:** 081-940 7855

**Telex:** 8954997

**Telefax:** 081-948 6074

**Chairman:** I L Coates

**Directors:** B R R Gill (Managing Director), P D H Wilks (Finance Director), D W Hardy (Non-Executive), P H Scudamore (Non-Executive)

**Senior Executives:** Linda Lehain (Secretary)

**PRINCIPAL ACTIVITIES:** Holding company with interests in the security, auto-electrical, agricultural and textile industries

**Principal Bankers:** Lloyds Bank PLC

**Auditors:** KPMG Peat Marwick McLintock

**Financial Information:**

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	9,240	8,400
Profit before tax	5,330	1,200
Earnings per share	5.41p	0.75p

**Principal Shareholders:** Globe Investment Trust PLC (9.06%); Crescent Africa PLC (26.2%); Throgmorton Trust PLC (6.67%)

**No of Employees:** 1,543

## ABI LEISURE GROUP PLC

Swinemoor Lane, Beverley, North Humberside HU17 0LJ

**Tel:** 0482 862 976

**Telex:** 592421

**Telefax:** 0482 872 837

**Chairman:** G Shiels (Non-Executive)

**Directors:** J D Eastwood (Managing Director), G Graham, J D Carrick (Finance Director), R A D Dean, J T Stewart

**Senior Executives:** W Fowler (Secretary)

**PRINCIPAL ACTIVITIES:** Caravan manufacture

**Principal Bankers:** Royal Bank of Scotland

**Auditors:** Price Waterhouse

**Financial Information:**

	31.8.90	31.8.91
	£'000	£'000
Sales turnover	64,000	52,300
Profit before tax	5,920	2,070
Retained profit	2,800	300
Dividend per share	3.10p	4.70p
Earnings per share	15.00p	5.70p
Shareholders funds	3,700	4,000

**Principal Shareholders:** Gartmore Investment Management Ltd (5.53%); J D Carrick (9.4%); J T Stewart (8.01%); G Graham (7.82%); R A D Dean (6.57%); Postel Investment Management Ltd (8.02%); The Equitable Life Assurance Society (5.93%)

**No of Employees:** 672

## ABRAMS, SYD, LTD

141 Waterloo Road, Cheetham, Manchester, Lancs M8 8BU  
 Tel: 061-792 4220  
 Telex: 8950511  
 Telefax: 061-792 7151

*Directors:* E Abrams (Joint Managing Director), B Abrams (Joint Managing Director), Ms V Abrams

*PRINCIPAL ACTIVITIES:* Retail and hire of motor vehicles

*Financial Information:*

	31.1.90	£'000
Sales turnover	52,775	
Profit before tax	102	
Profit after tax	140	
Shareholders funds	1,890	

*No of Employees:* 220

## ACAL PLC

Acal House, 39 Guildford Road, Lightwater, Surrey GU18 5SA  
 Tel: 0276 74406  
 Telex: 859047  
 Telefax: 0276 74835

*Chairman:* J A H Curry (and Chief Executive)

*Directors:* A J Laughton (Chief Operating Executive), J V Pomeroy (Finance Director), B L H Powell (Group Treasurer), P H Quinn (Non-Executive)

*PRINCIPAL ACTIVITIES:* Sale and marketing of products in the fields of electronics and industrial controls

*Subsidiary Companies:* (100% owned unless stated): AGENCY MARKETING: Acal Auriema Ltd; Cossmic Technologies Ltd; Acal Auriema SA (France); ACEI SARL (France); Acal Auriema NV/SA (Belgium); Auriema GmbH (Germany); Acal Auriema AB (Sweden); Acal Auriema Italia SRL (Italy); Acal Auriema Nederland BV (Netherlands); Dean Electronics Ltd; Dean Microsystems Ltd; Ceratech Electronics Ltd (30%).  
 ELECTRONICS MANUFACTURE: Toptronics Inc (USA).  
 MANAGEMENT SERVICES: Acal Management Services Ltd

*Principal Bankers:* Barclays Bank plc

*Auditors:* KPMG Peat Marwick McLintock

*Financial Information:*

	31.3.90	£'000	31.3.91	£'000
Sales turnover	54,660		59,700	
Profit before tax	4,410		4,300	
Retained profit	1,970		1,940	
Dividend per ordinary share	6.24p		5.40p	
Earnings per share	19.00p		20.50p	
Shareholders funds	6,010		7,700	

*Principal Shareholders:* 3i plc; Thompson Clive; J A H Curry (20.9%); A J Laughton (14.9%)

*No of Employees:* 400

## ACORN COMPUTER GROUP PLC

Fulbourn Road, Cherry Hinton, Cambridge CB1 4JN  
 Tel: 0223 245200  
 Telex: 817875  
 Telefax: 0223 210685

*Chairman:* E Morezzi

*Directors:* S A Wauchope (Managing Director), H M Hauser, D Maroni, Dr K Fritsch, E M Piol, J W Sutherland, C J Ward, B Soggiu

*Senior Executives:* D Mackay (Secretary)

*PRINCIPAL ACTIVITIES:* Design, manufacture and sale of computers

*Trade Names:* Archimedes, Econet

*Parent Company:* Olivetti International SA (79.8%)

*Subsidiary Companies:* Acorn Computers Ltd

*Principal Bankers:* Barclays Bank PLC

*Auditors:* Arthur Andersen

*Financial Information:*

	31.12.89	£'000	31.12.90	£'000
Sales turnover	44,900		45,500	
Profit before tax	2,530		1,600	
Retained profit	2,500		1,030	
Earnings per share	3.80p		2.40p	
Shareholders funds	6,250		5,730	

*No of Employees:* 240

## ACSIS GROUP PLC

6 Derby Street, London W1Y 7HD

Tel: 071-499 8433

Telefax: 071-629 3017

*Chairman:* N R Balfour (Non-Executive)

*Directors:* O Dinsdale (Chief Executive), I P Rose, P Kitchingham (Non-Executive), G Laurence, P Hearn, D A Phillips, D Coubrough, E Barsam

*Senior Executives:* R Ledger (Company Secretary)

*PRINCIPAL ACTIVITIES:* Advertising and marketing services; recruitment

*Principal Bankers:* Midland Bank PLC

*Auditors:* Price Waterhouse

*Financial Information:*

	31.12.89	£'000	31.12.90	£'000
Sales turnover	31,700		54,600	
Profit before tax	7,370		5,330	
Retained profit (loss)	3,830		(2,660)	
Dividend per share	1.00p		0.40p	
Earnings per share	4.90p		1.70p	

*Principal Shareholders:* Prolific Asset Management (10.5%); Scottish Mutual Assurance (7.62%); Prudential Portfolio Managers (5.47%)

*No of Employees:* 700

## ADAM & HARVEY GROUP PLC (FORMERLY STOCKLAKE HOLDINGS PLC)

Standard House, 15/16 Bonhill Street, London EC2P 2EA

Tel: 071-628 7711

Telex: 887568

Telefax: 071-628 1029

*Chairman:* G Stuart Lee

*Directors:* W H Salomon, G R J Borwick, F J Copping, G Stuart-Lee, M O Pennington

*PRINCIPAL ACTIVITIES:* The company operates as a holding company; the principal activities of the operating subsidiaries are those of export trading; exporters of textiles; steel stockholders and exporters; importers and distributors of timber, footwear and agricultural equipment

*Subsidiary Companies:* (100% owned unless stated): Steel Centre Zimbabwe (Pvt) Ltd (Zimbabwe); Steel Supplies of Botswana (Proprietary) Ltd (Botswana); Steel Supplies of Kenya Ltd (Kenya); Steel Supplies (Malawi) Ltd (Malawi); Adam & Harvey Ltd; Arbenz Ltd; B Ashworth & Co (Overseas) Ltd; Bonhill Engineering Co Ltd; Bonhill Securities (1984) Ltd; Lesty Hardwoods Ltd; Lamet SA (Switzerland); The Status Shoe Corporation of Canada Ltd (Canada); George Vint & Co Ltd; International Marine Agencies Ltd; Goddard & Harvey Ltd (50%)

*Principal Bankers:* Rea Brothers Ltd; Barclays Bank PLC



# UNITED KINGDOM

## Financial Information:

	31.3.90	31.3.91
	£'000	£'000
Sales turnover	38,026	36,850
Profit before tax	5,732	5,959
Profit after tax	3,111	2,787
Retained profit (loss)	2,100	(3,464)
Dividends	1,011	6,251
Dividends per share	23.60p	146.10p
Earnings per share	72.70p	65.10p
Share capital	600	600
Shareholders funds	19,538	15,573

No of Employees: 311

## ADDISON CONSULTANCY GROUP PLC

14-17 St Johns Square, London EC1M 4HE

Tel: 071-250 0892

Telefax: 071-608 0032

Chairman: Dr Elizabeth H Nelson

Directors: A B Cowling (Chief Executive), H R Stammers, J Croquet, M S C Frame (Finance Director), P Bourbier (Non-Executive), J A P Treasure (Non-Executive)

PRINCIPAL ACTIVITIES: Marketing information, research and consultancy

Subsidiary Companies: Addison Consultancy; Taylor Nelson; Vepro Etude; Digitab; Market Trends; TN Estudios; Farmaceuticos; TN Benelux; TN Medicale (Germany)

Principal Bankers: Barclays Bank plc

## Financial Information:

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	45,893	20,540
(Loss) before tax	(368)	(95)
(Loss) after tax	(559)	(126)
Retained (loss)	(313)	(57)
Dividends	403	-
Dividends per share	0.60p	-
(Loss) per share	(0.89p)	(0.20p)
Share capital	3,358	3,358
Shareholders funds	3,129	3,222

Principal Shareholders: Virtus SA (26.1%); MAI PLC (24.4%)

No of Employees: 984

## ADDISON MOTORS LTD

Portland Road, Newcastle-upon-Tyne NE2 1AR

Tel: 0670 519011

Telex: 537471

Chairman: J Squires Sr

Directors: J Squires Jr

PRINCIPAL ACTIVITIES: Retail of motor vehicles

## Financial Information:

	31.12.89
	£'000
Sales turnover	48,000

No of Employees: 360

## ADMINSTORE LTD

Europa House, Northolt Ind Est, Rowdell Rd, Northolt, Middx UB5 6AG

Tel: 081-845 1255

Chairman: N M Patel

Directors: J M Patel (Managing Director)

PRINCIPAL ACTIVITIES: Wholesale and retail of food products

## Financial Information:

	30.9.89	30.9.90
	£'000	£'000
Sales turnover	47,069	54,380
Profit before tax	898	981
Profit after tax	618	626
Shareholders funds	8,946	6,427

No of Employees: 870

## ADMIRAL PLC

Admiral House, 193-199 London Road, Camberley, Surrey GU15 3JT

Tel: 0276 692269

Telex: 859807

Telefax: 0276 691541

Chairman: Clay Brendish

Directors: Ceri James (Managing Director), Christina Boyd (Finance Director), Stuart Wild (Marketing Director)

Senior Executives: D Jones (Projects Director, Admiral Management Services Ltd), C Le Fevre (Marketing Director, Admiral Management Services Ltd), A M Munro (Operations Director, Admiral Computing Ltd), G Hammill (Projects Director, Admiral Computing Ltd), G L Neville (Managing Director, Admiral Computing Ltd), K Adams (Marketing Director Admiral Software Ltd), B Rowe (Managing Director, Admiral Computing (Australia) Pty Ltd), A Went (General Manager, Admiral ITEC Singapore), A H Parker (Managing Director, Admiral Training Ltd), M Morrissey (Operations Director Admiral Training Ltd)

PRINCIPAL ACTIVITIES: Software house

Trade Names: Admiral

Subsidiary Companies: (100% owned): Admiral Management Services Ltd; Admiral Computing Ltd; Admiral Software Ltd; Admiral Training Ltd; Admiral Computing (Australia) Pty Ltd

Principal Bankers: Midland Bank plc; Lloyds Bank plc

## Financial Information:

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	15,971	21,207
Profit before tax	2,653	3,276
Profit after tax	1,722	2,072
Retained profit	1,350	1,622
Dividend	372	450
Dividend per share	3.50p	4.20p
Earnings per share	16.20p	19.40p
Share capital	533	536
Shareholders funds	5,274	6,627

Principal Shareholders: C M Brendish; C L James

No of Employees: 530

## ADNAMS & CO PLC

Sole Bay Brewery, Southwold, Suffolk IP18 6JW

Tel: 0502 722424

Telex: 97223 ADNAMS G

Telefax: 0502 722740

Chairman: J A Adnams

Directors: B Segrave-Daly (Managing Director)

Senior Executives: S P D Loftus, J P Adnams, H Roberts, P I Nunny

PRINCIPAL ACTIVITIES: Brewing and wholesale trade in beer, spirits, wines and soft drinks; hotel management; farming

Subsidiary Companies: Manifold Wines Ltd; Brewers Dray Ltd; Pope & Haywards Ltd; Anglia Wholesaling Ltd; Sole Bay Hotels Ltd

Auditors: Ernst & Young

**Financial Information:**

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	20,000	24,000
Profit before tax	210	716
Retained profit	480	120
Dividend per share	40.00p	43.20p
Earnings per share	44.50p	95.20p
Shareholders funds	4,600	4,250

No of Employees: 300

## ADSCENE GROUP PLC (THE)

Newspaper House, Wincheap, Canterbury, Kent CT1 3YR

Tel: 0227 767321

Telefax: 0227 456444

Chairman: H P Lambert (also Chief Executive)

Directors: B W Rowbotham (Deputy Chairman), J Lambert, Brenda J R Vincent, Shan E R Lambert (Non-Executive), D L Shaw (Non-Executive), N C Chevin-Hall (Finance Director and Secretary)

PRINCIPAL ACTIVITIES: Publishing, printing and distribution of paid for and free magazines and newspapers

Trade Names: "Adscene", "Standard"

Subsidiary Companies: Adscene Publishing Ltd; Reliant Distributors Ltd; Scene Printing Web Offset Ltd; Welshpool Web Offset Co Ltd; Lincolnshire Standard Group Ltd; London Newspaper Group Ltd; Lincolnshire Web Offset Ltd; London & Westminster Newspaper Ltd; Treblig Ltd

Principal Bankers: The Royal Bank of Scotland; Standard Chartered Bank

Auditors: Burgess, Hodgson & Co

**Financial Information:**

	31.5.90	31.5.91
	£'000	£'000
Sales turnover	20,435	16,946
Profit before tax	1,123	705
Profit after tax	720	601
Retained profit (loss)	604	(93)
Ordinary dividend	592	296
Dividend per ordinary share	4.00p	2.00p
Earnings per share	4.40p	3.60p
Share capital	1,670	1,670
Shareholders funds	8,333	8,240

Principal Shareholders: Guernsey Nominees Ltd (13.4%); Prudential Assurance Co Ltd (5.79%)

No of Employees: 431

## AEG (UK) LTD

217 Bath Road, Slough, Berks SL1 4AW

Tel: 0753 872101

Telex: 847541

Telefax: 0753 872176

Chairman: E G Stöckl

Directors: M Graf von Roon (Managing Director), P E S Green, W C H Zickermann (Sales Director), E G Wallaschek (Finance Director)

Senior Executives: A J Hawthorn (Secretary)

PRINCIPAL ACTIVITIES: Electrical engineering and distribution of electrical products and components

Trade Names: AEG TAUBER, DIGITRONIC, SENSORTRONIC

Parent Company: Daimler-Benz AG, West Germany

Subsidiary Companies: Modicon Electronics Limited

Principal Bankers: National Westminster Bank PLC

Auditors: BDO Binder Hamlyn

**Financial Information:**

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	63,354	63,000
(Loss) before tax	-	(4,000)
Profit after tax	63	-

No of Employees: 490

## AEROSPACE ENGINEERING PLC

PO Box 25, South Marston Industrial Estate, Swindon, Wilts SN3 4TR

Tel: 0793 827000

Telex: 44317 VFPBEN G

Telefax: 0793 827578

Chairman: J P Davis (and Chief Executive)

Directors: J G Holgate (Managing Director), J S Ellison (Financial Director), G Dare (Non- Executive), J K E Stanford (Non-Executive), D Parvin (Non-Executive)

PRINCIPAL ACTIVITIES: High precision, aerospace and nuclear engineering

Subsidiary Companies: (100% owned): CML Precision Machining Ltd; CML Fabrications Ltd; CML Composites Ltd; VFP Fluid Power Ltd; VNE (Nuclear) Ltd; Inca Tooling Ltd; Microtech Printed Circuits Ltd; Automatic Control Systems Ltd; Ray Technologies Ltd; John Curran Ltd; Inca Tooling Inc (USA); Wynn Electronics Ltd; Labtech Ltd

Principal Bankers: Midland Bank PLC

Auditors: Robson Rhodes

**Financial Information:**

	30.4.90	30.4.91
	£'000	£'000
Sales turnover	31,292	36,419
Profit before tax	2,707	2,009
Profit after tax	1,873	1,541
Retained profit	757	444
Dividend	1,116	1,097
Dividend per share	3.12p	3.12p
Earnings per share	5.43p	4.38p
Share capital	8,788	8,794
Shareholders funds	14,412	14,369

Principal Shareholders: Royal Exchange Trustee Nominees Ltd (13.70%); Throgmorton Street Nominees Ltd (5.96%); Scottish Amicable Nominees Ltd (5.55%); Eagle Star Insurance Company Ltd (5.21%)

No of Employees: 857

## AFRICAN LAKES CORP PLC

24 Gilbert Street, London W1Y 2EQ

Tel: 071-493 8561

Telex: 28583

Telefax: 071-409 0755

Chairman: B S Cleminson (also Joint Managing Director)

Directors: D R MacKenzie (Joint Managing Director), T P Lewis, A M Chambati, G W Barnes

Senior Executives: D R Park (Company Secretary)

PRINCIPAL ACTIVITIES: Trading and commodities; agriculture; mining; motor traders

Subsidiary Companies: (100% owned unless stated): Mandala Group (Malawi): Mandala Ltd (67.92%); Mandala Building & Construction Co Ltd; Mandala Leasing Ltd; Mandala Properties Ltd; Kanjedza Motors Ltd; Njuli Coffee Estate (Pte) Ltd; Blantyre Hotels Ltd (70.68%); Malital Ltd; Malawi Motors Ltd. Globe and Phoenix Group: The Globe & Phoenix Gold Mining Co PLC (86.16%) and its subsidiaries: Phoenix Prince Gold Mining Co Ltd; G & P Industries (Pte) Ltd (Zimbabwe); The Will Gold Mining Company (Private) Ltd (Zimbabwe); Ultimate Exploration & Mining (Pte) Ltd (Zimbabwe). Others: Technical Services & Agencies (International) Ltd; Gilbex Ltd; Major Advertising Group Ltd; John Butt Automobiles Ltd; Berkeley Garage (Southampton) Ltd; Amropa Motors (Ethiopia) Pte Ltd Co (Ethiopia); Shorts of Winchester Ltd

Principal Bankers: Bank of Scotland; Standard Chartered Bank; Barclays Bank PLC; Lloyds Bank PLC

Auditors: Pannell Kerr Forster

# UNITED KINGDOM

## Financial Information:

	30.9.89	30.9.90
	£'000	£'000
Sales turnover	41,340	49,400
Profit before tax	1,630	1,600
Retained profit	900	400
Dividend per share	2.00p	2.00p
Earnings per share	14.63p	7.77p
Shareholders funds	9,570	9,070

*Principal Shareholders:* M H D Barlow & Family (8.71%); National Railways of Zimbabwe Contributory Pension Fund (7.88%); Mars Security Ltd (5.31%); B S Cleminson (37.7%)

*No of Employees:* 7,000

## AGNEW, THOS, & SONS LTD

43 Old Bond Street, London W1X 4BA

*Tel:* 071-629 6176

*Telefax:* 071-629 4359

*Chairman:* D E L Joll

*Directors:* M H J Agnew (Managing Director), J G W Agnew, W G M Agnew, G C Drake, H J Foulds, W E H Joll, J A Kingzett, R H Merrington, Miss G Naughton, M A M Robertson (Finance Director and Secretary)

*PRINCIPAL ACTIVITIES:* Art dealers

*Auditors:* Touche Ross

*Financial Information:*

	31.12.90
	£'000
Sales turnover	19,716
Profit before tax	1,774
Profit after tax	1,165
Retained profit	1,030
Dividend	145
Share capital	50
Shareholders funds	7,880

*No of Employees:* 35

## AIM GROUP PLC

16 Carlton Crescent, Southampton SO1 2ES

*Tel:* 0703 335111

*Telex:* 477744

*Telefax:* 0703 229733

*Chairman:* J C Smith

*Directors:* C MacDonald-Hall, R A Green (Finance Director), S J Smith, L J Rogers, B J Knightley (Non-Executive), P P S Forbes

*Senior Executives:* N P Fenn (Secretary)

*PRINCIPAL ACTIVITIES:* Holding company with interests in the manufacture of aircraft covering materials and interior equipment

*Subsidiary Companies:* (100% owned): AIM Aviation (Henshalls) Ltd; AIM Aviation (Fliteform) Ltd; AIM Aviation (Jecco) Ltd; AIM Aviation (HBA) Ltd; F W Cook (Mechanical Services) Ltd; AIM Aviation (Derbyshire) Ltd; AIM Aviation (R&D) Ltd; AIM Aviation Inc; AIM Aviation (Hurn) Ltd

*Principal Bankers:* National Westminster Bank PLC; Bank of Scotland

*Auditors:* BDO Binder Hamlyn

## Financial Information:

	30.4.90	30.4.91
	£'000	£'000
Sales turnover	47,893	52,917
Profit before tax	2,479	2,285
Profit after tax	1,342	1,466
Retained profit (loss)	(2,952)	556
Dividends	1,181	743
Dividends per share	9.00p	5.50p
Earnings per share	10.80p	11.00p
Share capital	1,312	1,354
Shareholders funds	16,196	17,336

*Principal Shareholders:* J C Smith (25.7%); C MacDonald (25%)

*No of Employees:* 968

## AIR LONDON INTERNATIONAL PLC

Mack House, Aviation Court, Gatwick Road, Crawley, West Sussex RH10 2GG

*Tel:* 0293 549555

*Telex:* 87671

*Telefax:* 0293 536810

*Chairman:* A G Mack (also Managing Director)

*Directors:* L C Steward (Finance Director), T J Procter, A J Marler, D C W Savile

*PRINCIPAL ACTIVITIES:* Air charter broking services

*Principal Bankers:* National Westminster Bank

*Auditors:* Lewis

*Financial Information:*

	31.7.90	31.7.91
	£'000	£'000
Sales turnover	13,400	19,300
Profit before tax	820	1,200
Retained profit	310	500
Dividend per share	2.5p	3.2p
Earnings per share	6.2p	8.9p
Shareholders funds	1,410	1,900

*Principal Shareholders:* Framlington Group PLC (7.19%); A G Mack (69.8%)

*No of Employees:* 15

## AIRBORNE GROUP PLC

Maesbury Road, Oswestry, Shropshire SY10 8HA

*Tel:* 0691 670644

*Telefax:* 0691 670617

*Chairman:* P Lindstrand (and Managing Director)

*Directors:* I G Seddon (Finance Director), C R Kirby

*PRINCIPAL ACTIVITIES:* Manufacture of inflatable products; fabric engineering

*Principal Bankers:* Lloyds Bank PLC

*Auditors:* BDO Binder Hamlyn

*Financial Information:*

	31.12.89	31.12.90
	£'000	£'000
Sales turnover	8,420	9,800
Profit (loss) before tax	(90)	300
Retained profit (loss)	(100)	140
Shareholders funds	1,540	2,500

*Principal Shareholders:* P A Lindstrand (15%)

*No of Employees:* 188

## AIRFLOW STREAMLINES PLC

Main Road, Far Cotton, Northants NN4 9ES

*Tel:* 0604 762261

*Telex:* 31539

*Telefax:* 0604 701405

*Chairman:* W Cowley (and Chief Executive Officer)

*Directors:* C A Westley (Sales Director), A Westley, M J Westley, J T A Smith (Non-Executive), B W Sutherland (Non-Executive)

*Senior Executives:* R G Cartmale (Secretary)

*PRINCIPAL ACTIVITIES:* Manufacture of cabs, prototype car bodies, specialist component painting; Ford main dealership and contract hire

*Subsidiary Companies:* (100% owned): Pegasus Phosprime Ltd; Airflow Streamlines (Contract Hire) Ltd; Harris (Northampton) Haulage Ltd; S Whiteley and Sons Ltd

*Principal Bankers:* Barclays Bank PLC

*Auditors:* Touche Ross & Co

*Financial Information:*

	28.2.90	28.2.91
	£'000	£'000
Sales turnover	66,135	65,182
Profit before tax	3,197	1,216
Profit after tax	2,044	818
Retained profit	1,480	425
Dividends	564	393
Dividends per share	6.00p	4.00p
Earnings per share	23.32p	8.97p
Share capital	2,651	2,651
Shareholders funds	10,310	10,735

*Principal Shareholders:* A Westley; J T A Smith/B W Sutherland (jointly as trustees); Barrey Ltd and Santsbury Ltd (11.85%); Minsure Nominees Ltd (9.36%); J P Winn (5.87%); Scottish Amicable Life Assurance Society (5.15%); J N Winn (5.08%); M&G Group (4.23%); S A Hill (3.48%)

*No of Employees:* 914

## AIRSPRUNG FURNITURE GROUP PLC

Canal Road, Trowbridge, Wilts BA14 8RQ

*Tel:* 0225 754411

*Telefax:* 0225 777423

*Chairman:* J G W Yates

*Directors:* M L Coppel (Chief Executive), B M Netley (Secretary), P G Bradshaw (Non-Executive), S G Yates, K G Hillier, J E Pierce, A Sharphouse (Non-Executive), J R Mack

*PRINCIPAL ACTIVITIES:* Furniture manufacturers

*Trade Names:* Airsprung, Gainsborough, Duckers, Sleepmaker, Gimson Slater, Bymacks

*Subsidiary Companies:* (100% owned unless stated): Airsprung Beds Ltd; Duckers Furniture Ltd (95%); Gainsborough Ltd; Airsprung Scotland Ltd; Fitex Products Ltd; Flametex Fillings Ltd; Airofreem Ltd; Cavendish Upholstery Ltd; Gimson & Slater Ltd; Bymacks (Upholsterers) Ltd; Arena Design Associates Ltd

*Principal Bankers:* Lloyds Bank PLC; National Westminster Bank PLC

*Auditors:* Coopers & Lybrand Deloitte

*Financial Information:*

	31.3.90	31.3.91
	£'000	£'000
Sales turnover	43,941	55,973
Profit before tax	2,354	3,503
Profit after tax	1,514	2,351
Retained profit	696	1,463
Dividends	805	883
Dividends per ordinary share	5.50p	6.63p
Dividends per preference share		10%
Earnings per share	13.10p	22.30p
Share capital	3,918	3,922
Shareholders funds	9,012	10,519

*Principal Shareholders:* J G W Yates; S G Yates; J P Yates; Investors in Industry

*No of Employees:* 1,052

## AITCH HOLDINGS PLC

Elsley House, 24-30 Great Titchfield Street, London W1TP 7AD

*Tel:* 071-580 2266

*Telefax:* 071-580 0428

*Chairman:* H Rogers (and Chief Executive)

*Directors:* S Baruch, J Bellingham, S D Hollander (Non-Executive)

*PRINCIPAL ACTIVITIES:* The design and manufacture of clothing

*Subsidiary Companies:* (100% owned): Aitch Fashions Ltd; Neal & Cooper Ltd; Ben Sherman (Manufacturing) Ltd; Naughty Clothing Company Ltd; Personal FX (UK) Ltd; Texabond Ltd; Ben Sherman UK Ltd; Flamingo Separates Ltd; XYZ Clothing Co Ltd

*Principal Bankers:* Barclays Bank plc

*Auditors:* Coopers & Lybrand Deloitte

*Financial Information:*

	30.11.89	30.11.90
	£'000	£'000
Sales turnover	37,656	43,700
Profit (loss) before tax	552	(780)
Earnings (loss) per share	0.90p	(1.40p)

*Principal Shareholders:* Midland Bank Trust Co Ltd (5.2%); WGTC Nominees (5.8%); Renaissance Holdings PLC (5.44%); H Rogers (5.35%); Nominees Ltd (5.4%)

*No of Employees:* 1,295

## AITKEN HUME INTERNATIONAL PLC

30 City Road, London EC1Y 2AY

*Tel:* 071-638 6011

*Telex:* 8811791 HUME G

*Telefax:* 071-628 4008

*Chairman:* Z H Idilby (also Chief Executive)

*Directors:* J W P Aitken (Deputy Chairman), P J Bachmann, C J Charlwood (Group Finance Director), Sir Kenneth R Cork (Non-Executive), S T Graham, Sir Peter Gadsden (Non-Executive), Lee Ming Tee (Non-Executive), D W Wallace

*Senior Executives:* Within the Group:- M L Lipson (US Funds), M J Chapman (UK Banking), C D Grant (Offshore Banking and Financial Services), L Hilton (Offshore Financial Services), D J Carmichael (Group Financial Controller)

*PRINCIPAL ACTIVITIES:* Financial services including private banking in UK, offshore financial services in the Channel Islands, funds management in the US

*Subsidiary Companies:* (100% owned): The Bachmann Group Ltd (Guernsey); Bachmann & Co Ltd (Guernsey); Bachmann & Co Bankers Ltd (Guernsey); Aitken Hume Bank PLC; National Securities & Research Corporation (USA); NSR Distributors Inc (USA)

*Principal Bankers:* Lloyds Bank Plc

*Auditors:* Coopers & Lybrand Deloitte

*Financial Information:*

	31.3.90	31.3.91
	£'000	£'000
Profit before tax	2,213	3,010
Profit after tax	1,543	2,198
Retained profit	254	1,001
Dividends	861	895
Dividends per share	1.00p	1.00p
Earnings per share	2.39p	3.59p
Share capital	17,665	19,802
Shareholders funds	18,126	18,759

*Principal Shareholders:* Said Trust SA including SIFCORP Holdings (Bermuda) Ltd (23.79% of ordinary shares, 33.6% of preference shares, 25.02% of overall voting rights); P J Bachmann (18.62% of ordinary shares, 5.57% of preference shares, 16.98% of overall voting rights); Lee Ming Tee Group of Companies (23.37% of ordinary shares, 36.46% of preference shares, 25.01% of overall voting rights); Fiduciary Management Services Ltd (8.15% of ordinary shares, 6.21% of preference shares, 7.91% of overall voting rights); FMR Corporation, Fidelity International Ltd and Edward C Johnson III as a principal shareholder of those two companies (7.38% of ordinary shares, 10.13% of preference shares, 7.73% of overall voting rights)

*No of Employees:* 209

## ALAN DAY LTD

See DAY, ALAN, LTD